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## Family values never change.



M&E Equipment Traders are proud of their past and excited about their future as the biggest stockists of used industrial process equipment in Australia.

Vince Baldini was the visionary who established the company in 1991 and pioneered a new way of doing business. He began purchasing complete plants from some of the nation's biggest companies, breaking them down, and selling the equipment back to users in the manufacturing sector.

Today his sons Richard, Steven and Robert are taking this solid family business to a new level. They're expanding M&E's selection of both used and new process equipment, as well as growing the product range in their electrical division. It's all catalogued at www.equipmenttraders.com.au.

They're literally building on Vince's foundations at the company's giant new Sydney warehouse, with its comprehensive range of industrial and process equipment at a fair and competitive price.

Whilst M&E continue to move with the times, their family values have never changed. That's the key to their success.



# Our look has changed, our deals never will.



### **Bigger supply, better bargains.**

Customers have come to regard M&E as the ultimate 'supermarket' for new and used industrial process equipment. The buying is better than ever at our new Sydney complex.

The 24,000 square metre site, half of it undercover storage, also includes a fully equipped workshop to rejuvenate equipment to the high standard we require for sale.

We stock everything from large 100,000 litre tanks to ancillary components you need to make your system function, like pipes, valves, pumps and instrumentation. By selling the complete package, M&E save you even more money.

Our new facility has been purpose-built and designed as a machinery warehouse. Well racked and marked out, it is easy to walk around, view, and select what you need. A highlight is the new electrical sales counter and showroom, stocked with products from all the major electrical suppliers.







Our bargains never change.

M&E are the equipment specialists servicing the food, chemical, pharmaceutical, packaging, materials handling

At our state-of-the-art headquarters, there's more than 12,000 square metres of high quality stock under cover.

'Never walk away from a fair and reasonable deal.' It's the motto that has given M&E a reputation for

selling excellent equipment at an extremely

competitive price.

and general industries.

Buyers can now find even more equipment bargains for their industrial requirements, as well as electrical products for commercial, industrial and domestic users. Due to M&E Equipment's capacity to purchase and handle complete manufacturing plants, our stock range is constantly changing which enables us to offer a great service to our customers.

A major benefit in buying used equipment from us is that we are able to offer it on a prompt delivery basis with nil lead time delay – saving you time and money.

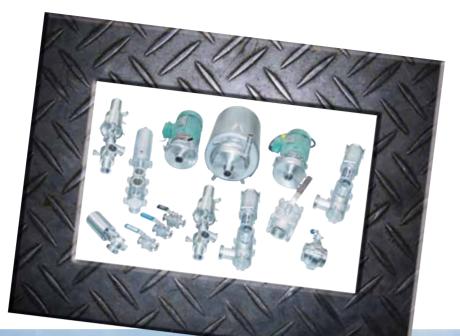
Customers keep coming back to M&E – key people like business owners, project managers and engineers from smaller enterprises, right up to multinational corporations. Strong family values come through in the way we operate.

We do our very best to keep our customers satisfied, because we believe in long-term relationships. As your business grows, we want to grow with you.

## We now have an even larger selection of process equipment

If you want it, the odds are that we have it. While our competitors operate in niche markets, we're focused on catering to everyone.

We sell an A to Z range of equipment for a host of industrial applications - from air compressors, centrifuges, extruders and generators to motors,



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We source a large proportion of our stock from blue-chip companies like Nestle, Orica Australia, Carlton & United Breweries, Uncle Ben's, Arnott's, Goodman Fielder and Kodak Australia.

These industry leaders never compromise on quality or maintenance, so their excess production equipment is always in good working order to sell on to our customers. When you consider the sheer range and superb pedigree of our stock, both new and used, M&E stand out as your total equipment solutions company.

TOYOTA





Equipment suppliers to: Food Processing

- Beverage Chemical
- General Industries

Electrical suppliers of: Power & Data Cab Commercial Electri

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refrigeration plant, silos, water purification systems and much more. Tanks, tanks, tanks, we have Australia's biggest range of used stainless steel tanks, from 50 litres up to 100,000 litres. Storage, mixing, jacketed, pressure and process tanks, in all sizes, for all sorts of applications.

Whether your business involves dry blending, liquid mixing, filtration, screening, filling or packaging - to name just a few processes – M&E Equipment Traders is your one-stop equipment shop.





# The total equipment solutions company.

traders
<ul> <li>Packaging</li> <li>Pharmaceutical</li> <li>Materials Handling</li> </ul>
Industrial Electrical     Domestic Electrical

## The benefits of selling equipment to M&E are huge.

Although M&E specialise in the acquisition, dismantling and removal of complete industrial plants. We also purchase redundant processing lines, surplus equipment parcels or even individual machines.

We've been doing it for 20 years and no one can match the benefits of dealing with M&E.









We offer you the best and fairest market price for your equipment, with guaranteed payment. We can take the lot off your hands, because we have the capacity to handle any project. We save you the time, money and hassle of trying to dispose of equipment yourself. M&E take full responsibility for the project from start to finish. Our operations manager and his removal crew ensure everything is dismantled and removed properly, in accordance with OH&S and WorkCover safety standards. Always keeping you 'the client' up to date with the progress.

All it takes is one phone call to engage M&E, then you can rest assured that you're getting the best deal and service possible from the genuine industry professionals.